



## Big Issues

Technology project statistics  
are *horrible*

## McKinsey & Oxford Uni

- 5,400 large IT projects (over 15 mil value)
- 17 percent of large IT projects go so badly that they can threaten the very existence of the company
- On average, large IT projects run 45 percent over budget and 7 percent over time, while delivering 56 percent less value than predicted

## IBM

- 1,500 Change Management Executives
- Only 40% of projects met schedule, budget and quality goals
- Best organizations are 10 times more successful than worst organizations

Small project  
failure examples



## Let's Talk

- Intellectual Property
- Quality & Testing
- Security
- Scalability



## Intellectual Property



Business Owner



Reasonable Developer



Less Reasonable Developer

Default  
Ownership May  
Surprise



## Key IP Concepts

- Owning Rights
- Owning a License - Worldwide, Irrevocable, Royalty Free
- Background IP
- Project IP

## Own Project IP, License Background IP

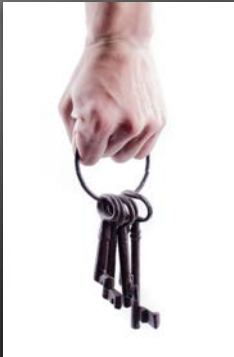


## Ensure Confidentiality



## Pragmatic Control

1. Hosting
2. Code Repositories
3. No Obfuscation



## Make Sure You Can Leave

Be careful of  
integrated service  
offerings



## Document “What If’s”

1. Vendor focus change
2. Vendor business problems
3. Breakdown of relationship



## End of IP



## Understanding Testing

What the  
industry knows  
to be true



- All software has defects
- Enhancements often add defects
- The any system of complexity cannot be held fully in the mind
- Undetected defects get more expensive to fix over time
- Testing & code reviews are our best defence

So we need testing...



Who can test?

1. Developer
2. Tester
3. Client (UAT)
4. Automated Computer Tests



## Automated Testing

- |                      |  |
|----------------------|--|
| • Pro's              | • Con's                                    |
| • Fast               | • High Up Front Cost                       |
| • High Reliability   | • Slows Initial Development                |
| • Part of Deployment | • Costly to maintain if change is frequent |

## NASA Example

Worlds most reliable software system

400K lines of code  
only 3 post testing bugs found

20 - 50x Cost (1Billion)



## Online System

Sells \$1,000 / day

\$10,000 to setup test suite

Payback @ 10 Days

Monitoring Alternative



## Key Factors to Consider

- Likely changes to platform
- Reputational loss
- Speed to Market
- Cost over time
- Test coverage
- Client's willingness to human test

## What do we do?

Automated tests for important, stable software.



Let's Chat...

## End of Testing



## Security

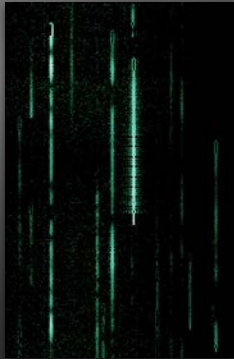
### Why Hack?

1. Bored / Cause Havoc
2. Use you as a bot (spam, phishing)
3. Steal Data - CC, Passwords



### Hacking Methods

1. Breach Security
  - Outdated software*
2. Denial of Service Attack (DOS)
3. Social Engineering



### Protecting Yourself

1. Good Passwords
  - 88FatBombers3Candy*
  - beats*
  - #9uYK3*
2. Unique Passwords



### Protecting Your Site

- Don't hold valuable data
- One way password encryption
- WordPress
  - Change your admin URL / Name
  - Go lightly on plugins
  - Host separately

### Protecting Your Site

- Confirm you have working backups
- Get monitoring in place (New Relic)
- Run away from a developer who doesn't know what an SQL Injection Attack is
- If you're worried, search "[Technology] Security Checklist"

## End of Security



## Scalability

## Why Slow Happens

1. Server Problems
2. Pipe Problems
3. Many Requests
4. Complex Computation



## Define "Big"

Pre test against this



## How likely is a surge?



Technique #1

## More Server (Hosting) Capacity

Vertical: Bigger Server  
Horizontal: More Servers



## Four types of hosting

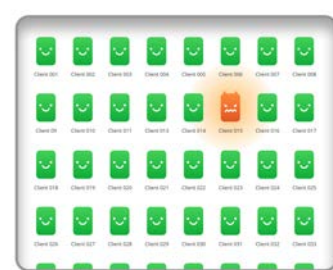
## Dedicated Servers



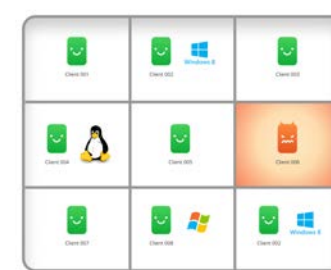
## Dedicated Servers



## Shared Servers



## Virtual Private Servers (VPS)



## Cloud Services



## Hosting Comparison

	Shared	Virtual Private Server (VPS)	Cloud	Dedicated
Entry Cost Range (monthly)	\$20 - \$100	\$200 - \$500 Plus \$500 Mgmt	\$100 - \$250	\$500 - \$1000 Plus \$500 Mgmt ** Volume Value
Built to Scale	No	Yes	Yes	No
Scale Quickly	Capped	Yes (mins - days)	Yes (instant)	No (weeks)
Disaster Recovery	Slow	Slow	Fast	Slow
Management Costs Extra?	No	Yes	It depends	Yes
Extra Services	No	Sometimes	Common	Sometimes
Reputable Vendors	WP Engine Anchor	Anchor Rack Space Digital Ocean	Heroku Amazon S3 Azure	Anchor Rack Space Soft Layer

## Appropriate Hosting Helps With Scale

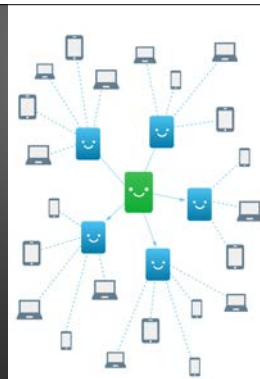


Playstation Supercomputer

### Technique #2

## Caching

Pre-calculation  
Content Distribution Networks (CDN's)

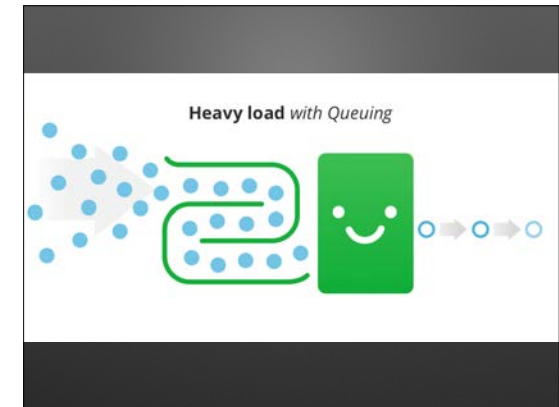
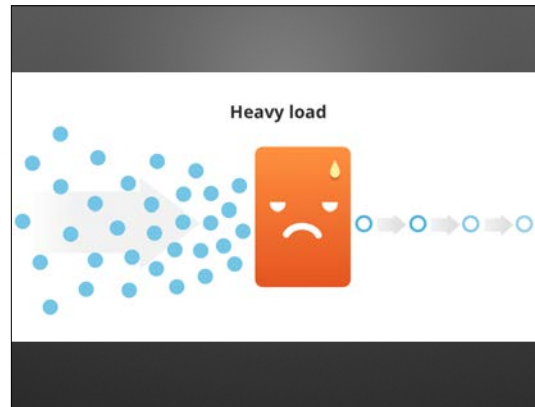
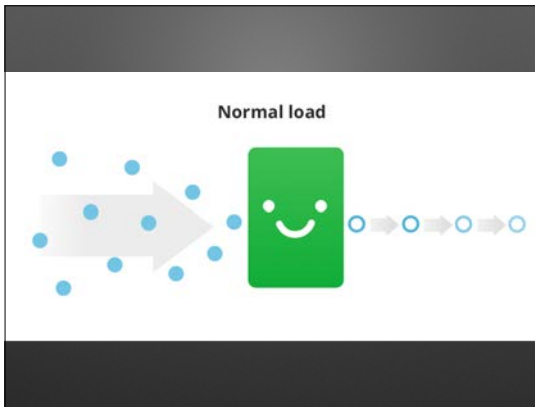


### Technique #3

## Queuing

Putting requests into a queue and getting to them in turn.



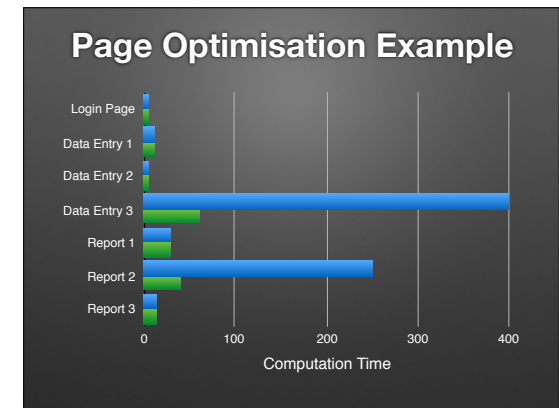
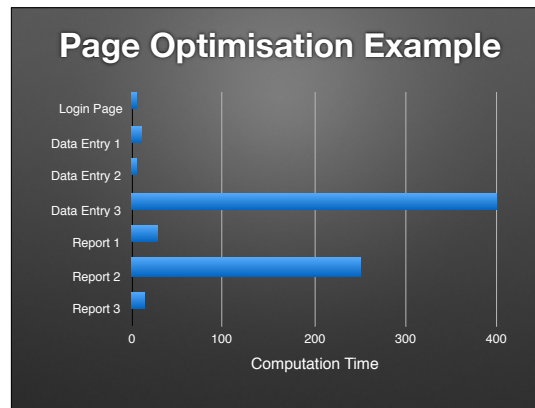


*Method #4*

## Improving Algorithms

Premature Optimisation is the root of all evil

A slide titled 'Method #4' with the heading 'Improving Algorithms'. It includes the quote 'Premature Optimisation is the root of all evil' and a portrait of Albert Einstein standing in front of a chalkboard.



## What do we do?

1. Buy a little more than we think we need
2. Monitor & resolve

A slide titled 'What do we do?' with a numbered list of two items: '1. Buy a little more than we think we need' and '2. Monitor & resolve'. It includes a photograph of a woman with a surprised expression.

## End of Session

A slide with the text 'End of Session' centered on a dark background.